

**BUILDING**

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### Reference for Thermosash

To whom it may concern

Fletcher Construction was appointed as main contractor to the University of Auckland Business School project in December 2003. After a review of this complex iconic project it quickly became apparent that the façade was going to be the key risk to the project, from procurement right through to delivery.

The façade comprises of 3 elements,

1. The suspended structural glass system in the atrium – the largest in NZ
2. The angled main entry louvred roof – a complex three dimensional shape
3. The double layered curtain wall system – with world first glass patterning.

From the start it was clear to us that Thermosash Commercial Ltd wanted to be part of this unique project. After a protracted procurement process of some 10 months where overseas firms were considered, the façade package being split into three elements and retendered to try and get lowest cost, the decision was made to award all 3 elements of the facade to Thermosash Commercial Ltd in June 2005.

Once on board a value engineering session with Thermosash Commercial Ltd was successfully carried out. A large mock-up at Thermosash Commercial Ltd's factory was built to show the difference between the aluminium and stainless steel finishes. With the stainless steel finish selected the shop drawing phase commenced in August 2005. This phase involved several thousand drawings being produced. Weekly sessions with the designers were required as every detail was developed and debated with the Architectural team. It was a painstaking process as the aesthetic imperatives were paramount to the success of the building. It took over a year before all details were agreed.

All through this process Thermosash Commercial Ltd showed excellent technical understanding on how to realise the Architects vision while making the façade buildable.

As the façade entered the production phase it was clear that Thermosash Commercial Ltd were well connected to the international markets for supply of glass, stainless, and aluminium supply. With so much material being produced overseas production progress was discussed on a regular basis to check that our programs were not being threatened. The façade started being installed in the Grafton Gully area in May 2006 with the last sections being complete May 2007. The installation was done in a timely manner with good workmanship and excellent quality of product.

We would have no hesitation in recommending Thermosash Commercial Ltd for future projects as Thermosash's passion and commitment to the project was second to none. It was great to see a Kiwi company take on and successfully complete a world class façade.

Yours faithfully



Richard Coupe  
**Area Manager**