

Clearwater Apartments
175 Tamaki Drive
Kohimaramara

14 May 2009

Reference for Thermosash

To whom it may concern

This is a reference for Thermosash Commercial Limited who has successfully completed the contract for removal, replacement and remedial reinstatement of the glass curtain walls and ranch sliders at 175 Tamaki Drive, Kohimarama, Auckland.

The building is a twenty five year old, six level apartment block on the Kohi foreshore, each level with separate title and ownership. The structure and facilities are managed by a body corporate.

The original residential aluminium window neoprene seals began to leak on all levels in 2000 with levels 1 and 2 receiving considerable water inside in north easterly gales. The owners were unable to arrange replacement of the neoprene seals with a warranty.

The next step was to consider replacing the complete curtain walls and ranch sliders. The owners began searching for suppliers and installers of new window systems. At this time the building industry was suffering from under capacity and it was a struggle to find companies who were interested in quoting on this refurbishment work, at a fixed price with all its unknowns.

Thermosash was one of two companies to visit and consider the project. Both companies submitted a proposal for our consideration.

Thermosash was chosen as the prefer supplier because their window system offered was superior in design. Reference checks supported an excellent reputation in the market place for quality, adherence to project plan, attention to detail and good communication.

These initial discussions and pricing took place in 2005 before all owners had agreed to this considerable expenditure. It required another two years with the help of engineers and architects before all owners were in favour of the project.

At all times Thermosash was supportive, understanding and met with owners and explained in detail how the work would be carried out with the owners living in the apartments. The project was finally given the go-ahead in mid 2007 with a planned start date of January 2008. In December 2007 the project was unexpectedly put on hold. Thermosash handled this delay in a positive business like manner despite the inconvenience caused through storage of material and short notice of repositioning of their workforce.

At last work on the building was able to start November 2008 and was completed in April 2009.

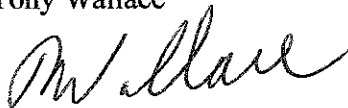
The building now has an elegant quality window system installed with attention to detail and excellent remedial finish. Owners were kept sensibly advised of progress during the construction period

Thermosash completed this demanding project on time and within budget.

Thermosash is to be congratulated for its consideration of and communication with owners, sensible project management and quality workmanship. It has an excellent team of employees and contractors who were able to complete their work efficiently despite having to cover carpet, move furniture and consider the daily movements of the owners.

I would certainly recommend Thermosash Commercial Limited as an extremely capable company to replace or refurbish window systems in high rise buildings.

Tony Wallace

A handwritten signature in black ink, appearing to read 'M. Wallace', written in a cursive style.

Owners representative
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